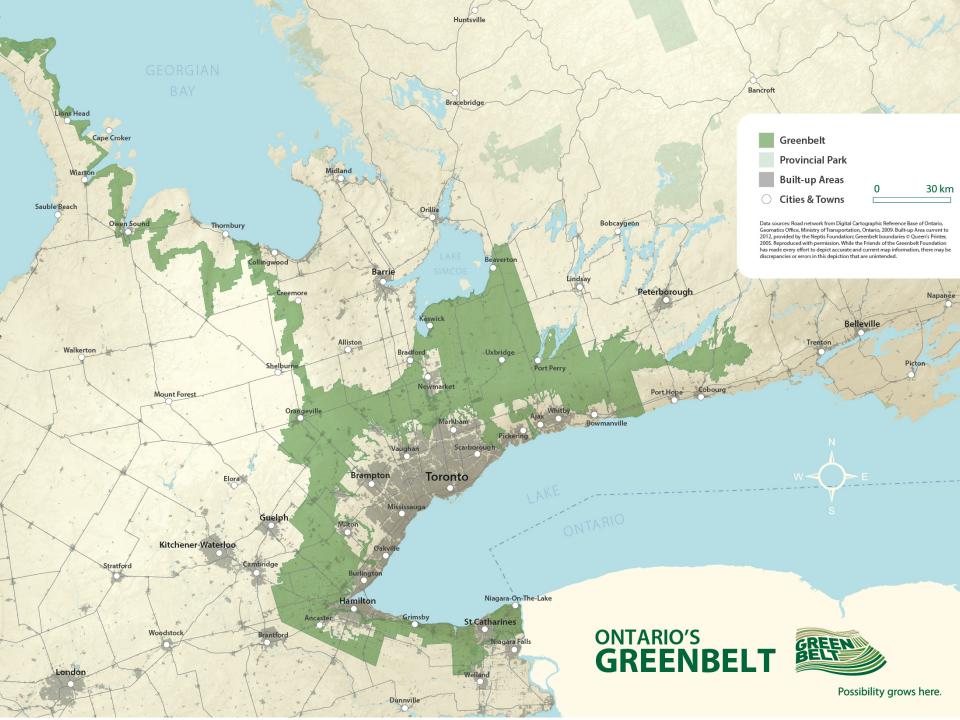


Possibility grows here.

TRANSFORMING ONTARIO'S FOOD SYSTEM

Kathy Macpherson Friends of the Greenbelt Foundation Greenbelt Fund







AGRICULTURE IN THE GREENBELT

- Natural and locational advantages
- Includes 5500 family farms, generating close to \$3 billion in GDP
- Farms are 39% smaller but produce 23% more revenue than average farm
- Accounts for
 - 55% of land area in fruit production
 - 13% of land area in vegetable production
 - 90% of vineyards

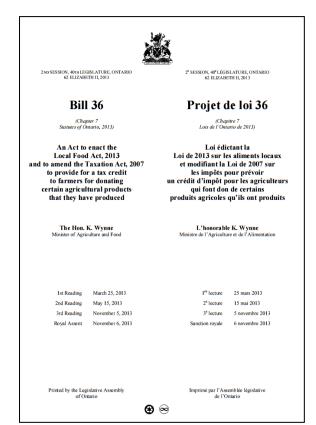






Possibility grows here.

POLICIES AND PROGRAMS







POLICIES AND PROGRAMS

Possibility grows here.





Goldan Horsenhoe Agritculture & Agrit Food Strategy Food & Farming: An Action Plan 2021

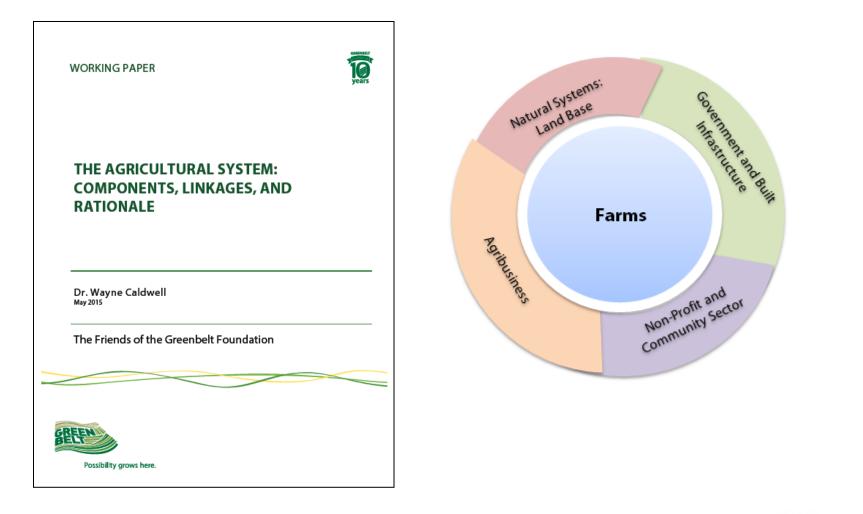
January 2012



- Food and farming action plan for the region
- Multi-stakeholder alliance to oversee
 its implementation
- Municipal agriculture liaison committees

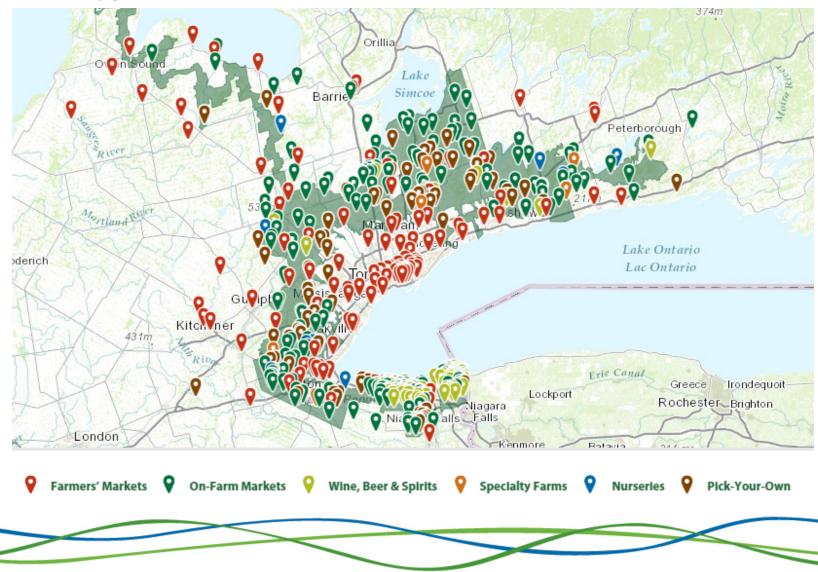


POLICIES AND PROGRAMS

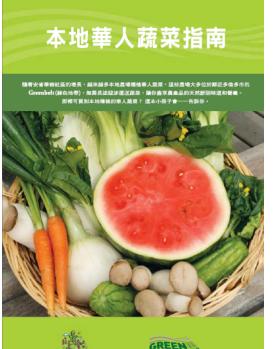




STRENGTHEN FARMERS' MARKETS













LOCAL FOOD INTO PUBLIC SECTOR INSTITUTIONS

			Type of Institution									
	Total Sample		Hospital						LTC		UNC	
			Total		>100 beds (L)		<100 beds (S)		All		Universities ¹	
	Total ²	ON 3	Total	ON	Total	ON	Total	ON	Total	ON	Total	ON
FOOD CATEGORY	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
Fresh vegetables	953,600	27	193,400	26	156,700	26	36,700	26	127,800	11	635,400	30
Fresh fruit	206,800 ⁴	34	101,200	3	86,300	2	14,900	9	92,500	3	10,200 ⁵	0 ⁵
Dairy - liquids	1,091,900 ⁴	85 ⁴	229,800	99	176,500	98	53,300	100	176,900	98	684,600 ⁵	775
Dairy - others	457,000	27	138,700	34	112,700	30	26,000	52	92,500	38	225,900	18
Eggs	337,100 ⁴	52 ⁴	86,400	90	63,700	93	22,700	80	80,200	72	170,500 ⁵	24 ⁵
Fresh protein/meats	2,059,000	19	116,000	23	71,700	26	44,300	18	190,400	28	1,750,600	17
Frozen fruit/vegetable	1,040,000	6	325,000	6	241,600	3	83,500	13	270,800	9	440,700	6
Frozen protein	2,640,000	19	783,800	15	583,300	14	200,500	16	702,000	15	1,150,200	24
TOTAL (targeted categories)	8,785,400	28	1,974,300	25	1,492,500	23	481,900	28	1,733,100	27	5,068,100	28
TOTAL (all categories)	20,680,000	15	5,747,000	11	4,650,000	9	1,097,000	15	4,260,000	12	10,673,000	18



LOCAL FOOD INTO PUBLIC SECTOR INSTITUTIONS





BUSINESS-TO-BUSINESS ONLINE LOCAL FOOD MARKETPLACE



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ACCESSING WHOLESALE AND RETAIL MARKETS







EXPANDING PROCESSING INFRASTRUCTURE

Possibility grows here.



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SEEDS FOR SUCCESS

- Do your homework
- Be opportunistic in implementing your plan/strategy
- Relationship building and collaboration are key
- Share knowledge and lessons learned
- Celebrate successes and champions